



Solemates sold this week

M/Y 'SOLEMATES' IS SOLE SALE THIS WEEK

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With Q4 under way, MYS behind us, and preparations starting behind the scenes for the industry's comprehensive yearly round up in The Superyacht Report Annual Report, it is important to pause and take stock on the year thus far.

Recently speaking with Chris Cecil-Wright, he shared that "the general market looks to be recovering for the larger, high quality yachts, with strong demand in the charter market for 70m+ yachts".

The year on the whole appears to have been very busy for the larger end of the market and Cecil Wright added, "the most noticeable trend we've witnessed from 2014, that I believe will continue into the new year, is the market taking new interest in larger new build yachts. My designer friends are frantically busy, mostly drawing yachts over 70m, with the top shipyards, such as Van Lent and De Vries all in very good spirits".

The week running 30 September – 6 October saw one sale completed, seven new central agencies announced, and three price reductions made.

Superyacht Sales

The only sale this week was completed through Rupert Connor at Luxury Yacht Group with 60m Solemates. Completed in 2010 at Lurssen, she was listed at €57,500,000 with Merle Wood & Associates representing the buyer.

New Central Agencies

Central agencies came back down to a more normal seven this week following last week's 18. The new listings had a total combined length of 274.8m, with their combined asking prices totalling €64,678,953 (\$81,352,272).

The largest new CA announced this week was 2007 Trinity built 49.9m Imagine, priced at \$26,900,000. Listed through International Yacht Collection, the team has now been joined by Merle Wood and John Cohen of Merle Wood & Associates in the listing.

Two new listings from Camper & Nicholsons International this week: Tim Langmead has placed 2006 Velena built 42.5m Hic Salta for sale at €3,100,000; while Jean Marie Recamier and Jordan Waugh have listed 2014 Heesen built 40m Galatea for sale at €19,500,000.

Stuart Larsen of Fraser Yachts, along with Nissim Yachts have listed 1994 Royal Huisman built 34.2m Billy Budd II for sale at €2,950,000.

Vesa Kaukonen of K&K Superyachts has listed 2009 Cantieri Navali built 31.1m Toby for sale at €4,900,000.

Another one from John Cohen at Merle Wood & Associates with 1990 Broward built 31.4m PG's Jester, priced at \$3,295,000.

The final new listing this week is from Worth Avenue Yachts with 2007 Palmer Johnson built 45.7m Skyfall II, on the market at \$13,000,000.

Price Reductions

Price reductions dropped following last week's eight to only three announced this week. The following yachts are still on the market and looking for a buyer:

The largest yacht to be reduced this week was 2007 ISA built 41.4m Liberdade, listed through Kevin Bonnie of International Yacht Collection and now priced at €4,900,000.

The final two reductions this week are from Northrop & Johnson: John Weller and Bruce Leffers have reduced 1980 Feadship de Vries built 39.9m Seagull of Cayman, to \$2,750,000; and Sean Doyle has reduced 1995 Norship built 38.4m Impulsive to \$2,988,000.